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Get to Know the Leader in Precious Metal Sputtering Targets

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DHF Technical Products, Albuquerque, NM

Based in suburban Albuquerque NM, DHF Technical Products has been providing precision machined precious metal sputtering targets for the medical, glass coating, automotive, and semiconductor industries. By specializing in precious metals, we have become experts in the precious metal target space, with a loyal customer base that includes Fortune 500 companies down to start-ups and universities.

Come hear for yourself the value proposition offered by DHF. We are nimble and entrepreneurial with a focus on offering solutions in sputtering applications!



 **DHF Tech**

SVCTM
SOCIETY of
VACUUM
COATERS



DHF Technical Products

- **Our manufacturing facility and laboratory plant** is located in Rio Rancho, New Mexico (near Albuquerque). This includes target manufacturing, refining and fabrication as well as inside sales, lab and other administrative functions.
- **Primary product lines** include sputtering targets for glass coating, medical, automotive and the electronics industry. Our customers range from Fortune 500 companies, suppliers to global pharmaceuticals down to small R&D shops and tech start ups.
- **ISO 9001 2015 certification** received in June 2018. Recently recognized by a major Fortune 500 customer for Supplier Excellence in quality, service and innovation – one of 4 suppliers so honored.

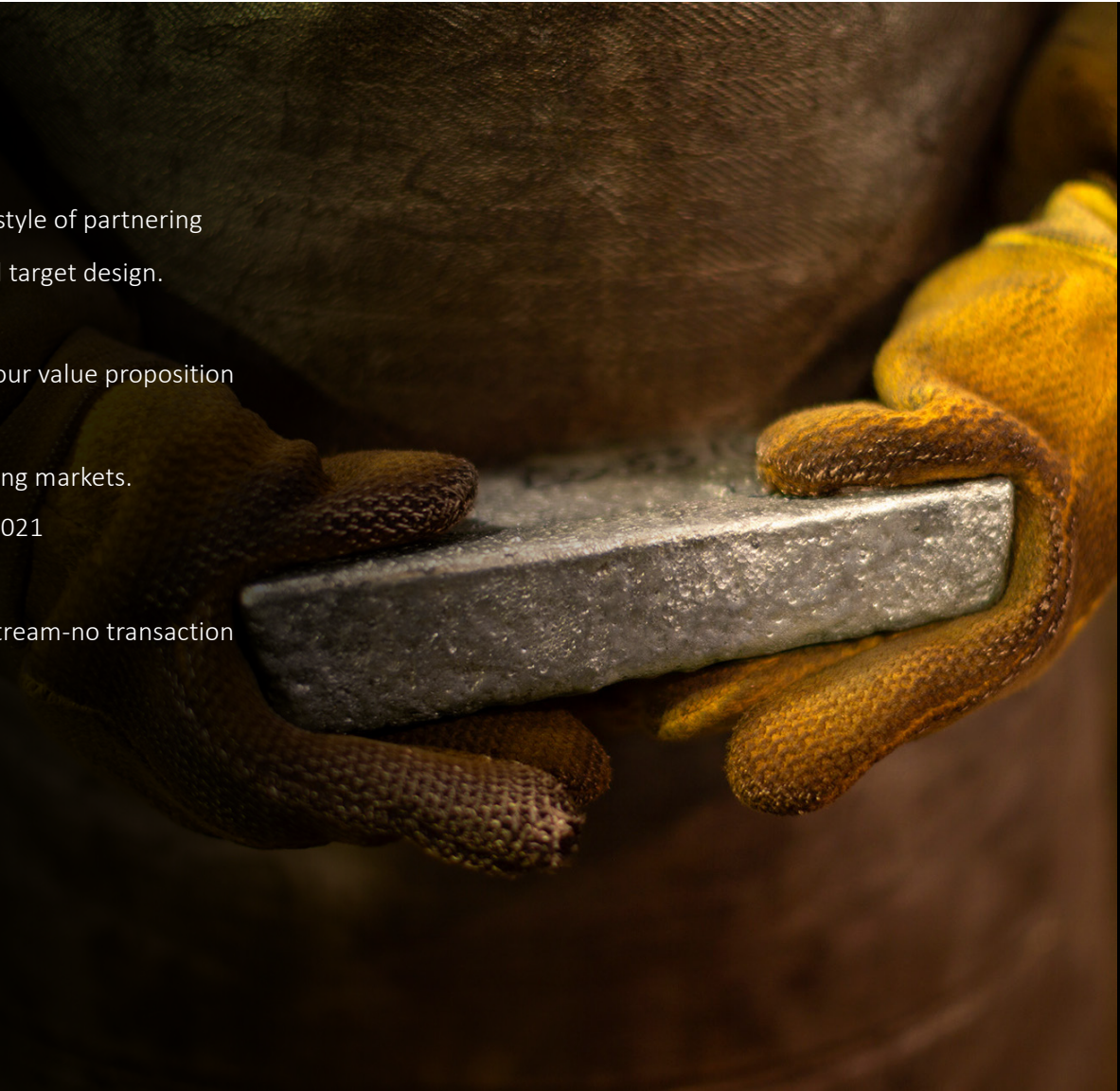


**We are the precious metal target experts.
Our unyielding attention to every detail of
every process, every order, every single time
makes us Outstanding in every element™.**



DHF Value Proposition

- Focus on gold, silver palladium and platinum - a business style of partnering with customers and tailoring solutions in supply chain and target design.
- Small, focused, experienced leadership team.
- Year over year growth of over 20% for the last four years-our value proposition resonates in our markets.
- Favorable cost structure allows us to compete in challenging markets.
- Demonstrated commitment to customer service – 2017-2021 99.5% on time delivery.
- Complete and efficient management of precious metals stream-no transaction fees or hidden costs.



**Our leadership has over a century of
experience in the precious metal
fabrication and refining business.**



History and Experience of Key Personnel

Larry Fell – CEO/Owner DHF Technical Products

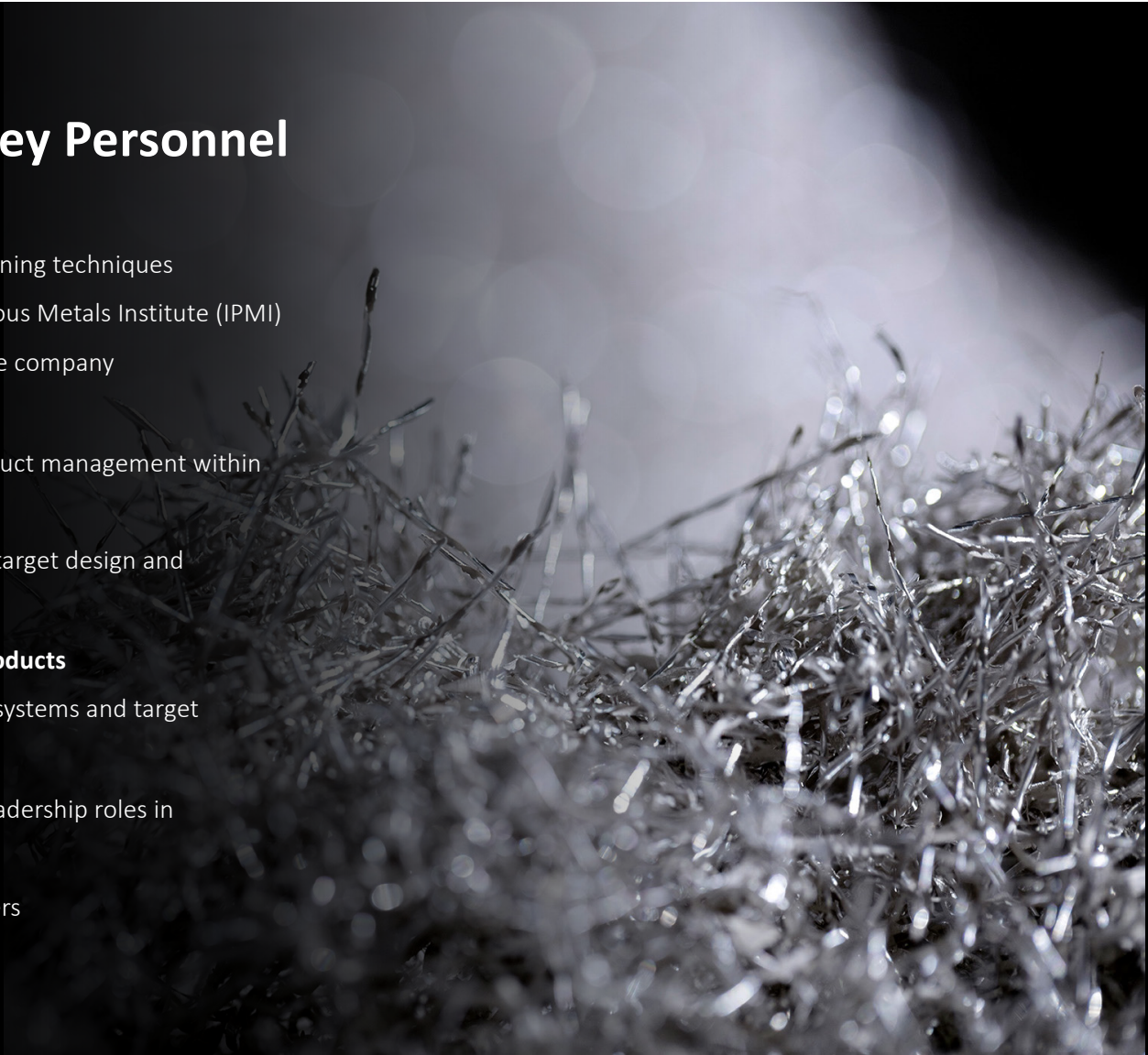
- An industry recognized expert in precious metals refining techniques
- On the Board of Directors for the International Precious Metals Institute (IPMI)
- Oversees metal movement and metal hedging for the company

Marcel Anaya – President DHF Technical Products

- 25 years experience in senior management and product management within target industry
- Extensive expertise in precious metal management, target design and optimization, refining and target manufacturing

Ed Wegener – Vice President of Sales DHF Technical Products

- 35 years experience in operating large area vacuum systems and target manufacturing
- Senior sales, business development and executive leadership roles in multinational organization
- 2020-2022 President of the Society of Vacuum Coaters



History and Experience of Key Personnel

Ulli Mathis – Inside Sales and Customer Service Manager

- Ulli has over 20 years of partnering with customers to provide seamless support to our customer partners. She has a deep knowledge of precious metals value streams as well as target manufacturing and logistics. She is the gold standard of customer service

Danny Montes – Vice President of Manufacturing

- Danny has held progressively responsible manufacturing positions in target manufacturing for over 25 years. He is responsible for all phases of DHF Technical Products Manufacturing.

Casey Craig – Inside Sales Representative

- Casey is responsible for customer contact and quoting for selected accounts and handles our refining business. She is a recent “Rookie of the Year” in our sales team



The thin film business has changed. Your options for precious metal targets have never been better. The people at DHF Technical Products have been providing precious metal sputter targets and other high-tech applications to the thin film industry for more than 15 years.

Our parent company, David H. Fell & Company has been a trusted leader in precious metal fabrication and refining for over four decades.



Core Competencies - Why DHF?

- Focus on precious metals and managing both fabrication and working capital value streams. We excel in both.
- Customer centric mindset. Our business model flows backward from customer requirements.
- Lean staffing levels and low overhead allow us to compete and be profitable in competitive markets.
- Experienced senior leadership-over a century of leadership experience in precious metals, target design and manufacturing and vacuum systems.
- Rapid prototyping and sophisticated target design/value engineering help customers manage working capital.
- Long term relational viewpoint. We partner with our customers and grow with them over time.

